



Ken Mills Toyota

#1 Choice for locals

The Opportunity

Our dealership continues to grow and due to this growth, we are looking for an experienced Sales Manager to join our team.

This position offers the unique opportunity to work with the # 1 selling motor vehicle manufacturer in Australia while working with the most recommended Dealer on the Sunshine Coast.

About the Role

This role is based at our Maroochydore branch and will predominately focus on the management of our Used Car department although there will be opportunities to work with the New Vehicle sales team at different times.

Your role will focus on growing our used car department, showing strong leadership, and providing direction daily to maximise the performance of the sales department.

Your duties include, but are not limited to:

- Managing the sales team ensuring effective follow up.
- Hands on approach with the sales team and their customer interaction (walk the talk)
- Daily coaching and training of the sales team
- Ensure the team log every customer enquiry and follow process.
- Follow the Toyota for Life principles.
- Demonstrate the Ken Mills Toyota HIRE principles.
- Manage the used vehicle stock adhering to age and reconditioning standards.
- Maximise profitability & sales performance for the department through your experience and skillset.
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What we are looking for?

- Previous Vehicle Sales Management experience
- Proven track record of vehicle sales success
- Passionate about representing a family business.
- Focused on providing exceptional customer experience.
- A team player with a desire to grow.
- Excellent communication skills
- Ability to drive your team in a professional, fun manner.



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What Ken Mills Toyota offer?

- A competitive salary along with an excellent commission structure
- A company car
- 5 day working week
- Superannuation paid on top of commissions.
- Ongoing training
- Career progression
- Exciting development plans
- The most recommended Dealer on the beautiful Sunshine Coast

About Ken Mills Toyota

Over 20 years, over 100 wonderful staff, two state-of-the-art workshops and countless awards - the Ken Mills Toyota story keeps growing and evolving. As a result, we need more People. Not just any People, Ken Mills Toyota People. People who share our family values. Ken Mills Toyota Vision - "To be top of mind, the obvious choice, the most recommended dealer on the Sunshine Coast." Ken Mills Toyota Mission - At Ken Mills Toyota we exceed expectations through delivering innovative, sustainable solutions to our guests' motoring needs.

If you have the necessary skills and experience and feel you would be a great fit for our team, please apply now with your resume and a cover letter to-

Luke.stenhouse@kenmillstoyota.com.au